

Part-time Fundraising Consultant for Birds M7 MAVA partnership

Overall purpose of position:

To develop a joint fundraising strategy for the M7 partnership, identifying funding opportunities and drafting joint funding proposals, both for open calls and to specific donors — based on the theory of change charts. The Fundraising Consultant will also lead the organisation of a donor showcase event in 2022.

Background:

The M7 partnership brings together, under the funding of the MAVA Foundation, the leading conservation organisations working on [human-induced mortality of birds in the Mediterranean](#), and represents the largest collective effort to eliminate the threats faced by migratory birds and vultures in the region. An international consortium of actors brings with it decades of technical expertise and knowledge to tackle this issue collectively. A Steering Committee, formed of BirdLife International, EuroNatur, IUCN Mediterranean Centre, Vulture Conservation Foundation, Tour du Valat, the University of Barcelona, WWF Spain and WWF Greece, coordinates actions at a regional level, while local civil society organisations implement tailored actions on the ground.

Specific tasks:

- Assess overall Phase III M7 financing needs to deliver impact and guide overall combinational income planning
- Assess funding opportunities, inform M7 SC
- Develop fundraising strategy
- Coordinate the development of a minimum of 3 proposals (one for each threat – poisoning, illegal bird killing and collision-electrocution in energy infrastructure)
- Foster collaboration and teamwork across the M7 and commit to collective decisions
- Organise donor showcase event (beginning of 2022)

Requirements & profile:

- Proven track-record in the development of fundraising strategy
- Proven track-record in development of successful project proposals, including to EU budget lines and to trusts and foundations
- Demonstrate target-driven mindset, supporting speed, simplicity & agility and decision-making and action
- Demonstrate integrity, respect, care and trust
- Fluency in English
- Ability to travel once a year
- Sufficient flexibility to work intensively during activity peaks. Work schedule is probably not regular

Metrics-indicators of success:

- At least 5M€ in project proposals approved by the end of 2022
- Donor showcase event successfully organised



EURONATUR



Society for the Protection
of Biodiversity of Thrace



Reports to: M7 Steering Committee

Time period: July 2021 until October 2022 (16 months)

Location: Home-based, anywhere in Europe

Budget available: 30,000 € (including consultancy fee and travel expenses for donor showcase event)

Documents requested: CV plus cover letter, both in English, to be sent to recruitment@4vultures.org in one single PDF by 20th June 2021